



BUYOLO
BUSINESS | ADVISORY | SERVICES

Training in Tender Writing, Costing and Pricing

Client

Small Enterprise Development Agency (SEDA)

Objectives

Provide delegates with tools and techniques in order to help them prepare and submit successful tender documents

Tactics employed

- Presented background information to the tender process
- Discussed basic tender steps
- Looked in detail at budget, assessments and costing as well as pricing

Outcomes

By the end of the workshop delegates had

- more information about the process of tendering
- better insight into costing methods and models
- more confidence about pricing methods and models